



**Perception
Insights**

Creating impact.
Inspiring confidence

Assessments Quick Guide

Insights to support development & growth



Assessments for Insight

Designed to explore the whole person

- Assessments add valuable data to coaching & training activities – both individual and with teams
- Online & automated solutions take away the paperwork & logistical headaches
- Comprehensive personal & professional tools providing resources to support insight, discovery, growth & development
- Assessment only or combined assessment & coaching packages available

The Core Assessments



DISC: The world's #1 behavioural profiling tool designed to develop self-awareness, intentionality, collaboration & communication



Emotional Intelligence: One of the 10 most important skills for employment, the Genos® assessment comes in self, 180 and 360 options



Critical Thinking: Using the Hartman Value Profile to measure critical processing patterns, thinking strengths and overall judgement skills



Motivators: Measures the 7 dimensions of motivation that drive behaviour and decisions. Explores why we are driven to do what we do and what we value as a consequence.



Learning Styles: How we prefer to take in, retain & recall information, maximising learning transfer and training efficiency.



Leadership Effectiveness: A 360 tool to give insights into performance



What's available

DISC	Single focus – choose from Self, Leadership, Coaching, Sales, Service Combined – choose from DISC & EIQ <u>or</u> Motivators <u>or</u> Learning Styles
Emotional Intelligence	Individual Contributor – choose from Self, 180, 360 Leadership – choose from Self, 180, 360
Critical Thinking	Choose from Self, Leadership, Sales
Motivators	Self only
Learning Styles	Self only
Leadership Effectiveness	360 only

Contact us for the most up-to-date pricing

Specialty Assessments

Sales IQ Plus – Individual & Team

- Provides feedback for individual & their managers on 8 primary sales competencies
- Identifies specific training or management needs for a salesperson or sales team
- Develop a targeted action plan to increase sales & overcome challenges
- Reports on individual & team basis

Pricing £30 /each



*Top rated Assessment tool 4 years
in a row*

Specialty Assessments

Hiring & Talent Development

DISC Executive Insights

Designed for Executive roles, this comprehensive analysis integrates DISC with Motivators & Critical Thinking assessments to provide leadership teams with the self-awareness and strategic insights for long term success.

DISC Workplace Insights

Using DISC to uncover personal strengths & workstyle preferences, this tool empowers HR Teams and managers to refine their recruitment strategies, hire for skills mix, enhance team dynamics & create development plans tailored to individual strengths.



Specialty Assessments

Team Performance & Cohesion

Team Development Solutions Unlike Any Other

The Five Behaviors® combines the framework of Patrick Lencioni's model for teamwork with personalized insights to create powerful, customized, and authentic team development solutions that empower individuals to make lasting change.



Powerful, Proven Model

The Five Behaviors is based on New York Times best-selling author Patrick Lencioni's groundbreaking model for developing cohesive teams through five key behaviors: Trust, Conflict, Commitment, Accountability, and Results. With more than 3.2 million copies in print, *The Five Dysfunctions of a Team* is a cornerstone methodology for teamwork and organizational development.



Personality Insights in Action

The Five Behaviors combines this powerful team model with personalized insights, revealed through personality assessments like Everything DiSC®, to help individuals understand themselves and others on their team. The result is a unique and impactful team development solution that empowers team members to turn insights into action and ensure tangible, lasting change.



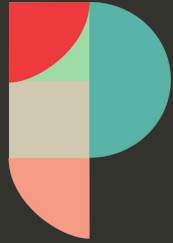
Proven Excellence

With a 89% satisfaction rating among teams and organizations for their Five Behaviors Team Development experience, you can feel confident that it will not only satisfy but also deliver lasting change in your organization.



AUTHORIZED PARTNER





Contact us for up-to-date pricing and to learn more

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www.perception-insights.com/assessments